

Exhibit A - Preliminary

RFP# 140-25 Enterprise Resource Planning and Services- Preliminary								
EVALUATION CRITERIA		FIRM	FIRM	FIRM	FIRM	FIRM	FIRM	FIRM
		Skyward- Qmaltiv SBS	Highstreet IT Solutions LLC - Oracle Fusion	Sierra- Cedar - Oracle Fusion	Infor Public Sector Inc- Cloud Suite	Frontline - ERP for TX	CherryRoad Technologies - Oracle Fusion	Tyler Technologies- EERP
Parameters:	Max Points							
Proposed Price: 7-Year Total Cost of Ownership for Required Modules		\$5,155,709.00	\$21,216,008	\$19,797,999.00	\$22,703,480.00	\$14,283,864.00	\$21,780,523.00	\$7,210,834.00
The purchase price; <i>NOT TO BE EVALUATED BY COMMITTEE MEMBERS</i> Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50 Split with long-term cost if applicable. • Initial license, implementation costs, upfront • Additional District costs (equipment, staffing,...) • Bundle/Box pricing and Module pricing • Proposed implementation hours included and costs of above hours	20	20	5	5	5	7	5	14
The reputation and quality of the vendor's goods or services; • Company demographics, size, and financial stability • Number of K-12 installations - Texas, Nationally • Comparable GSD clients (Texas, ~50K students) • Length of time the product has been in the marketplace	12	10	4	4	4	9	4	8
The quality of the vendor's goods or services; • Implementation approach (including timeline, project management, data conversion, training, vendor staff experience, etc.) • Number of contract exceptions • Ongoing support (Levels) • Support approach (including availability/hours, size of support team, etc.) • SLA - Uptime guarantee, incident management, notifications for maintenance • Mobile application • Updates - Research, development, upkeep for changing environments (when, how often)	15	12	7	7	9	11	7	11
The extent to which the goods or services meet the district's needs; Quality and clarity of response Functional: • General & module functional compliance • Reporting capabilities • Functionality/support for mandated reporting • Completeness of solution • 3rd party software solutions (number and quality of each) • Minimal Customization Technical • Current technology / Advanced technology • Use of industry standard tools • Security processes/procedures of the hosting provider • Compatibility with existing infrastructure/software • Integrated or best of breed solution	25	25	6	7	6	9	6	18
The vendor's past relationship with the district; • Prior work with the District	3	3	0	3	0	3	3	0
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)	0	0	0	0	0	0	0	0
The total long-term cost to the district to acquire the vendor's goods and services; 2-7 Years • Annual ERP maintenance and support (fixed and variable) • Seven year TCO • Equipment / hardware replacement (cost and support) • Staffing • Savings	25	25	6	7	6	9	6	18
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state Has its principal place of business in this state	0	0	0	0	0	0	0	0
Total Points	100	96	29	32	29	48	31	69

The District solicited 766 responses and received 8 responses
 Pedicel Group did not meet the minimum requirements

Exhibit B - Final

RFP# 140-25 Enterprise Resource Planning and Services- Final			
EVALUATION CRITERIA		FIRM Tyler Technologies- EERP	FIRM Skyward- Qmaltiv SBS
Parameters:	Max Points		
Proposed Price: Lowest normalized total		\$4,650,925.00	\$4,913,689.00
The purchase price; <u>NOT TO BE EVALUATED BY COMMITTEE MEMBERS</u> Purchasing Dept. will enter separately. Based on a standard formula Personal Property Purchase: 50-55, Combination of Goods and Services or Service (only):40-50 Split with long-term cost if applicable. 7 year TCO	35	35	33
Results of Due Diligence- •Quality of demonstrations • Feedback from demonstration participants • Quality/relevance of reference clients • Feedback from reference clients • Quality and feedback from follow up activities	25	23	15
Meets District Needs • Additional information gathered during the proposal clarification process • Results of functional gap analysis	15	13	7
Total Points	75	70	55