



GARLAND INDEPENDENT SCHOOL DISTRICT
PURCHASING DEPARTMENT

*501 S. Jupiter Rd
Garland, Texas 75042
972-487-3009*

April 11, 2023

ADDENDUM 2, RFP #149-23

Toshiba UPS Unit Maintenance and Batteries

This addendum modifies the original document as listed below and is hereby incorporated to the contract documents. Acknowledge receipt of this addendum by returning the completed and signed form with the solicitation response. Failure to submit the addendum may be used as an evaluated factor.

1. QUESTION

On the battery replacement portion, it states “installation planned every two years” Does this mean you all want pricing to replace all 180 batteries every 2 years? Or is it per string every 2 years?

ANSWER

All the present batteries were replaced at the same time, per manufactures recommendations. In progress under current contract. Batteries that fail will be changed independently.

All batteries in both UPS’s to be changed at the same time per manufacturers recommendations based on Life span (Duty Cycle), then as they fail each failed battery will be replaced as needed, unless more than one Several fail at once then total replacement of all batteries in affected UPS or ‘s to be replaced to prevent a catastrophic failure in the NOC.

2. QUESTION

If it’s per string so would be 30 batteries per unit per year?

ANSWER

Reference above answers.

3. QUESTION

The G8000 UPS units are compatible with a large variety of different battery specifications. In order to provide a quotation for replacement that includes batteries with the same specifications that are currently installed, could you please let us know the model number of the batteries that are currently installed?

ANSWER

Battery replacement should follow the Battery manufactures recommendation for duty cycle replacement. The current market does not allow for yearly pricing. With prices changing every quarter, prices should be based on present quarter fair market value.

4. QUESTION

The Solicitation asks for the contractor to provide pricing for battery replacements to be completed every two years. The batteries for this equipment have extremely volatile pricing and have been known

to change up to 40% on a year to year basis. Could you please let us know how long the contractor is expected to hold this pricing firm? At what point would we be able to submit a price adjustment should we receive costs increases throughout the course of this contract?

ANSWER

Battery replacement should follow the Battery manufactures recommendation for duty cycle replacement. The current market does not allow for yearly pricing. With prices changing every quarter, prices should be based on present quarter fair market value. If the market stabilizes then there should be a yearly price increase.

5. QUESTION

Capacitor/Fan Replacements are considered a major pro-active repair that should occur once every 5-7 years. This repair is not typically covered under maintenance agreements and is usually exempted from coverage similar to the battery replacements. The SOW does not mention an exemption for pro-active Capacitor/Fan replacement. Will the contractor be expected to perform this repair at no additional cost? Or, will this repair be billable when it is due to be performed? (Please note, this does not refer to caps/fans that fail within their manufacturer recommended lifespans).

ANSWER

Under a normal service maintenance agreement that covers these items. Yes! If It's part of the contract normal replacement cycles. However, if a component fails during the cycle and it is proven to not be manufacturers defect that requires additional work outside the contract scope of work, then the contractor will submit a quote for repairs that will generate an additional purchase order covering the part and or labor cost.

6. QUESTION

Does the site where work will be performed have a loading dock capable of receiving the battery shipment?

ANSWER

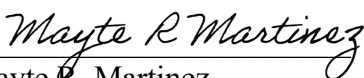
Yes, the site does have a loading dock capable of receiving the battery shipment.

7. QUESTION

Can batteries be stored at the site for a few days prior to installation?

ANSWER

Yes, batteries can be stored on site for a few days prior to installation.


Mayte R. Martinez
Assistant Director of Purchasing

Company Name

Address

City

State

Zip

Signature

Title