

**RFP 20-20 EXCLUSIVE ATHLETIC APPAREL**

EVALUATION CRITERIA	Max Points	FIRM	FIRM	FIRM	FIRM	FIRM	FIRM	FIRM
		AMERICA TEAM SPORTS	CARDINAL'S SPORTS CENTER	BSN SPORTS, LLC	ALREADY GEAR, INC.	CLEVER ITEMS, LLC	CAREYS SPORTING GOODS	TEAMLEADER
<b>Parameters:</b>		ADIDAS APPAREL		NIKE APPAREL				
PROPOSED PRICING (proposed all/most items) ALREADY GEAR, INC. - <i>NO FOOTWEAR</i>		\$755,630	\$824,204	\$902,563	\$1,231,487			
PRICING VARIATION: *CLEVER ITEMS, LLC - <i>PARTIAL BID CUSTOM ITEMS, NO FOOTWEAR</i> *CAREYS SPORTING GOODS - <i>NO CUSTOM ITEMS BID</i> *TEAMLEADER - <i>VOLLEYBALL ONLY</i>						\$481,219	\$306,104	\$44,494
The purchase price; a. Uniform, Footwear	30	30	28	25	18			
The reputation of the vendor and the vendor's goods or services a. References b. Previous School District contract experience	5	5	5	5	2	2	5	5
The quality of the vendor's goods or services; a. Samples	15	15	15	15	15	15	15	15
The extent to which the goods or services meet the district's needs; a. Company Profile (5 pts) b. Returns (5 pts) c. Exchanges (5 pts) d. Phase-in Period (5 pts)	20	17	20	17	20	15	0	10
The vendor's past relationship with the district;	2	2	2	2	0	2	2	0
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses (HUB); (must be 0 points)	0	0	0	0	0	0	0	0
The total long-term cost to the district to acquire the vendor's goods and services;	0	0	0	0	0	0	0	0
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor(s) or the vendor(s)'s ultimate parent company or majority owner: A. has its principal place of business in this state B. employs at least 500 persons in this state	0	0	0	0	0	0	0	0
Any other relevant factor specifically listed in the Request for Proposal or Proposals a. Annual Monetary Incentives (4 pts) b. Annual donated products to District and/or schools (4 pts) c. Annual scholarship donations (4 pts) d. Promotional Allotment for Life of Contract (4 pts) e. Discount off Retail Price (Apparel, Uniforms, Footwear) (4pts) f. Marketing Materials (4 pts) g. Other contract incentives: (Education programs, Staff Development, etc.) (4 pts)	28	24	20	24	0	0	0	4
<b>Total Points</b>	<b>100</b>	<b>93</b>	<b>90</b>	<b>88</b>	<b>55</b>	<b>34</b>	<b>22</b>	<b>34</b>