

BID TABULATION  
GARLAND INDEPENDENT SCHOOL DISTRICT

Auction Title: 357-21 STUDENT ACCIDENT INSURANCE

EVALUATION CRITERIA		The Brokerage Store Option # 1 Budget	The Brokerage Store Option # 2 Star Plan	CBIZ Benefits & Ins Services, Inc. (Borden Perlman - Hartford)	CBIZ Benefits & Ins Services, Inc. (Borden Perlman - AIG)	HSR, Inc./S Alderman Mgmt LLC--TX Student Resources Sarah Alderman	Texas Student Resources Kent Holbert	Student Insurance Plans	Achieve Financial Group, LLC	Gentry Financial Group
<b>Parameters:</b>	<b>Max Points</b>									
Proposed Price		\$214,024	\$249,799	\$275,903	\$264,743	\$274,250	\$251,459	\$269,903	\$262,597	\$256,000
The purchase price;	40	40	34	31	32	31	34	32	33	33
The reputation of the vendor and of the vendor's goods or services;	10	10	10	10	10	10	10	10	10	10
The quality of the vendor's goods or services	10	10	10	10	10	10	10	10	10	10
The extent to which the goods or services meet the district's needs in comparison to other quotes.	30	15	30	10	10	25	25	30	30	10
The vendor's past relationship with the district; (must not exceed 3 points)	3	0	0	0	0	0	0	3	3	0
The total long-term cost to the district to acquire the vendor's goods and services;	7	7	7	7	7	7	7	7	7	7
	<b>Rank</b>	<b>6</b>	<b>3</b>	<b>8</b>	<b>7</b>	<b>5</b>	<b>4</b>	<b>2</b>	<b>1</b>	<b>7</b>
<b>Total Points</b>	<b>100</b>	<b>82</b>	<b>91</b>	<b>68</b>	<b>69</b>	<b>83</b>	<b>86</b>	<b>92</b>	<b>93</b>	<b>70</b>

The District solicited 52 suppliers and received 7 responses.