

RFP # 290-16 Digital Printing Equipment - CRITERIA EVALUATION FORM

EVALUATION CRITERIA	FIRM		FIRM		FIRM	
	Ricoh Confidential	NovaCopy	Canon Confidential	Xerox		
Parameters:	Max Points					
Proposed Price			\$3,472,688.22		\$4,280,768.28	
The purchase price;	40	39.96	40.00	36.58	32.45	
The reputation of the vendor and of the vendor's goods or services;	12	12	12	12	12	
The quality of the vendor's goods or services	5	4.5625	4.9375	4.625	4.75	
The extent to which the goods or services meet the district's needs;	35	33	30	27.50	29.67	
The vendor's past relationship with the district; (must not exceed 3 points)	1	1	0	0	1	
The impact on the ability of the district to comply with the laws and rules relating to historically under-utilized businesses; (must be 0 points)	0	0	0	0	0	
The total long-term cost to the district to acquire the vendor's goods and services; &	7	5	7	3	3	
Any other relevant factor specifically listed in this solicitation (as listed below):						
Proof of Concept	10	10	10	9.5	8.5	
Total Points	110	106	104	93	91	
Notes						